

## RESOURCE 8

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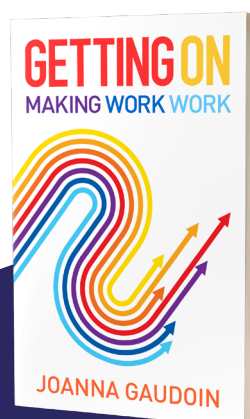
# Internal relationships

Strategic relationships plan



available at  
**amazon**

and other book retailers



This resource accompanies  
Chapter 7 of ***Getting On:  
Making work work***



This resource accompanies **Chapter 7** of *Getting On: Making work work*

# Internal relationships

## Strategic relationships plan

Use the table below to consider which ‘less obvious’ people you need to know.

| Objective/Rationale | Person | Current Relationship Status - Red/Amber/Green | Priority - High/Medium/Low | Next steps |
|---------------------|--------|---|----------------------------|------------|
|                     |        |   |                            |            |
|                     |        |   |                            |            |
|                     |        |   |                            |            |
|                     |        |   |                            |            |
|                     |        |   |                            |            |



This resource accompanies **Chapter 7** of *Getting On: Making work work*

# Internal relationships

## Strategic relationships plan

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|---------------------|--------|---|----------------------------|------------|
|                     |        |   |                            |            |
|                     |        |   |                            |            |
|                     |        |   |                            |            |
|                     |        |   |                            |            |

### NEXT STEP:

Download Resource 9 which also accompanies **Chapter 7: Internal relationships**



[Download \(PDF\)](#)



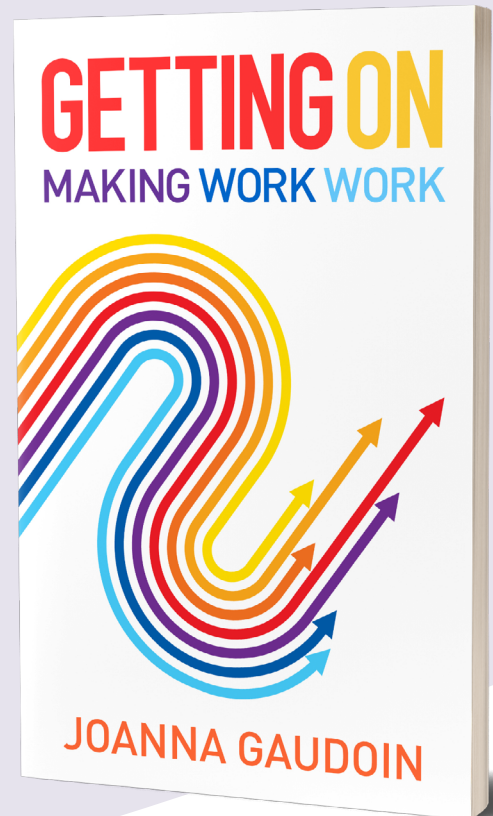
### Why I wrote this book

Every day, I work with people to help them navigate the workplace challenges they face, be the best they can be at work and fulfil their career potential – so that work works for them. This book uses that experience to help you take your own steps towards career success.

*“We know that excelling on the job, doesn’t mean that a successful career will follow – but we don’t always understand why. In Getting On: Making work work, Joanna reminds us to be rigorous in our self-analysis and hone the skills we need to rev our career engine. It’s pragmatic, thought provoking and encourages self-reflection with valuable insights for everyone, no matter what stage your career.”*

**Unette Spencer,**

Chief of Staff to Executive Vice Chair, Mastercard



### About the Author



Joanna has spent more than 10 years working with individuals to help them understand how to blend their technical know-how with ‘softer’ skills to realise career success – either in their existing role, or when looking for new opportunities. Joanna also runs group sessions for organisations and is a regular speaker at events.

**To find out more about Joanna and her work:**

[www.insideoutimage.co.uk](http://www.insideoutimage.co.uk)

[www.gettingonatwork.co.uk](http://www.gettingonatwork.co.uk)

[www.linkedin.com/in/joannagaudoin](http://www.linkedin.com/in/joannagaudoin)

[www.twitter.com/joannainsideout](http://www.twitter.com/joannainsideout)